

	Current Budget	Proposed Budget	Variance (\$)	Variance (%)	Comments
Operating Revenues					
Passenger Revenue	-	200,000	200,000	#DIV/0!	Reinstate of fares @ 4/1/2021 (based on historical figures from April-June)
Advertising Revenue	111,850	111,850	-	0%	Grace Outdoor Advertising & Creative Outdoor Advertising
Contracted Services Revenue	1,797,622	1,793,122	(4,500)	0%	Columbia College requested suspension of contract; Nephron terminated 12/31/2020 due to lack of performance
Human Trafficking Awareness	151,776	75,888	(75,888)	-50%	Decrease - date of application submittal splits project funds to 2 fiscal years (FY 2021 & 2022)
CARES Act Funding (Federal & SCDOT)	7,168,923	7,268,923	100,000	1%	Add \$100,000 of CARES for senior free fares from CMCOG to replace \$50,000 of Older American Act funds
Older American Act	50,000	50,000	-	0%	
Miscellaneous Income	30,000	350,000	320,000	1067%	Increase: Reimbursement from UofSC for repairs to NABI buses
Local Revenue - Lexington County	256,520	256,520	-	0%	
Interest Income	189,000	189,000	-	0%	
Richland County 1% Sales Tax	16,000,000	17,699,176	1,696,757	11%	Increase: Collections are ahead of what was previously expected @ Feb total receipts are at \$17.2M (anticipated funds for electric bus)
RTAP	3,000	3,000	-		
Fuel Tax Refunds	55,000	106,800	51,800	94%	Increase: Average of \$8,900 per month
OPT/SMTF 5339	485,274	430,897	(54,377)	-11%	Decrease: Due to not using FTA 5311 funds requiring local match
OPT Rural Program 5311 Revenue	834,468	213,180	(621,288)	-74%	Decrease: Due to only spending CARES Act funding first at 100% Federal
Hospitality/Accommodations Tax	44,167	20,000	(24,167)	-55%	Decrease: Less funds awarded from Cayce, Forest Acres, Richland County
CDBG - Shelter	-	75,000	75,000	#DIV/0!	Increase: Richland & Lexington County for CDBG for bus shelters
SCDOT - OPT 5304	54,519	54,519	-	0%	
Rental Income	9,720	1,470	(8,250)	-85%	Decrease: Megabus temporarily discontinued service due to COVID-19
Federal Revenue - Healthcare	249,912	249,912	-	0%	
Federal Revenue - Planning	144,000	144,000	-	0%	
Federal Revenue - Capital: Non Preventive Maintenance	732,912	1,041,912	309,000	42%	Increase: Driver seats (80/20 match); Propane canopy (80/20 match)
Federal Revenue - Capital: Preventative Maintenance	324,220	324,220	-	0%	
Federal Revenue - ADP Software	250,000	360,000	110,000	44%	Increase: Reflect 80% of expense
Federal Revenue - ADP Hardware	880,000	880,000	-	0%	
Federal Revenue - Operations Assistance	1,500,000	1,287,280	(212,720)	-14%	Decrease to cover Intermodal Station expenses
Federal Revenue - ADA Paratransit	550,000	550,000	-	0%	
Federal Revenue - Employee Training	25,000	25,000	-	0%	
Federal Revenue - Mobility Management 5310	79,600	79,600	-	0%	
Federal Revenue - 3rd Party Contractual (Website)	15,000	15,000	-	0%	
Federal Revenue - APC	399,037	399,037	-	0%	
Federal Revenue - Safety & Security	130,557	130,557	-	0%	
Federal Revenue - Vanpool	120,000	120,000	-	0%	
Federal Revenue - Bike Program	202,500	202,500	-	0%	
Federal Revenue - Shelter Install & ACQ	3,057,566	3,057,566	-	0%	
Federal Revenue - Intermodal Station	-	212,720	212,720	#DIV/0!	
Federal Revenue - CapEx	-	5,154,206	5,154,206	#DIV/0!	12 New Flyer buses - USC (15% match pd by USC)
CapEx (USC)	-	913,353	913,353	#DIV/0!	12 New Flyer buses - USC (15% match pd by USC)

	Current Budget	Proposed Budget	Variance (\$)	Variance (%)	Comments
Gain (Loss) Sale of asset	600	600	-	0%	
Total Revenues:	35,902,743	44,046,808	8,141,646		
Expenses:					
Salaries (Staff/Intern) & Other Paid Wages	1,188,412	1,051,361	(137,051)	-12%	See Attachment B
SC Retirement: ER	185,772	176,279	(9,493)	-5%	See Attachment B
FICA & Medicare	90,914	81,433	(9,481)	-10%	See Attachment B
Health Insurance: ER	106,061	96,404	(9,657)	-9%	See Attachment B
SC Unemployment	65,363	58,547	(6,816)	-10%	See Attachment B
Workers Compensation	19,067	17,547	(1,520)	-8%	See Attachment B
Dues/Subscriptions/Memberships	20,270	21,270	1,000	5%	Increase: new membership of TASC - up to \$1,000
Tuition Reimbursement	10,500	10,500	-	0%	
Marketing/Advertising/Promotional Material	331,521	331,521	-	0%	
Charitable Donations (Passes ONLY)	-	-	-	0%	
Postage & Shipping	10,000	10,000	-	0%	
Printing	150,000	150,000	-	0%	
Board/Committee	10,000	10,000	-	0%	
Transit Academy	3,000	3,000	-	0%	
Tickets & Transfers	-	-	-	0%	
Office Equipment - Lease & Rental	35,000	35,000	-	0%	
Admin Misc.: Office Supplies, Fines, Taxes, etc.	53,000	73,000	20,000	38%	Increase: COVID-19 related expenses (testing, supplies)
Banking Fees	34,100	34,100	-	0%	
Payroll Processing Fees	5,000	3,900	(1,100)	-22%	Decrease: New payroll services provider
Employee Training & Development (Fed & Non Fed)	31,250	34,250	3,000	10%	Increase: Allow for remaining year training activities
Contractor-Fixed Route	15,290,969	15,290,969	-	0%	
Contractor-DART	3,266,352	3,266,352	-	0%	
Contractor-Special Service/Service Enhancements	454,912	604,912	150,000	33%	Increase: The COMET On The Go - Lyft and Uber to total \$300,000 due to subsidy increased to \$8.00 per ride
CARES Act - SCDOT 5311	570,000	213,180	(356,820)	-63%	No match requirement
Propane Fuel	900,000	900,000	-	0%	
Diesel & Vehicle Fuel	449,083	751,083	302,000	67%	Increase: Fleet size increase (revenue by 5 buses & non revenue by 6 cars/vans)
Hydrogen Fuel	202,500	500	(202,000)	-100%	Decrease: Reduce to 1 month of fuel June 2021 - bus still being worked on by RATP Dev with AC Transit
OPT: SMTF Expenses	1,017,210	1,017,210	-	0%	
Facility Related Repairs & Maintenance Expense (PM)	445,000	445,000	-	0%	
Federal Expense: CapEx	-	6,065,140	6,065,140	#DIV/0!	New - USC fleet 85/15 split
Federal Expense: ADP Software ACQ & Maintenance	312,500	457,161	144,661	46%	Increase: Additional Trapeze services, Safety Vision, Strategic Mapping, Solutions for Transit & Clever Devices maintenance
Federal Expense: ADP Hardware ACQ & Maintenance	1,174,000	1,174,000	-	0%	
Federal Expense: 3rd Party Contractual (Website)	18,750	18,750	-	0%	
Federal Expense: APC	498,796	498,796	-	0%	
Federal Expense: Safety & Security	980,830	980,830	-	0%	
Federal Expense: Vanpool Operations	120,000	120,000	-	0%	
Federal Expense: Bike Program	200,000	200,000	-	0%	

	Current Budget	Proposed Budget	Variance (\$)	Variance (%)	Comments
Federal Expense: 5310	122,000	122,000	-	0%	
Insurance - Vehicle	626	20,100	19,474	3111%	Increase: Due to difference in fiscal years adjustment made to cover 2 months carry over from previous fiscal year
Insurance - Facility	29,500	29,500	-	0%	
Insurance - Tort Liability	35,000	35,000	-	0%	
Insurance - Officers & Directors	15,000	15,000	-	0%	
Professional Contract Services	1,250,787	1,410,126	159,339	13%	Increase - Robinson and Burr - \$100,000; Robinson Gray - \$40,000; Legal Consultant - \$60,000, adjustments to other professional services
Fare Collection Service & Supplies	-	3,400	3,400	#DIV/0!	NEW resumption fare collection \$850 per month
Natural Gas	16,800	16,800	-	0%	
Electric	132,000	132,000	-	0%	
Water & Sewer	30,000	30,000	-	0%	
Telecommunications	107,500	124,500	17,000	16%	Increase in networking for buses and bandwidth
Federal Expense: Preventative Maintenance (PM)	405,275	405,275	-	0%	
Furniture, Fixtures, & Equipment < \$5,000	10,000	60,000	50,000	500%	Increase: Purchased additional items for equipment buses, furniture or equipment for staff
Federal Expense: Shelter & Accessories ACQ/Install	3,821,958	3,821,958	-	0%	
Federal Expense: Capital (Non PM)	916,140	1,221,140	305,000	33%	Increase for driver seats replacement on 39 buses
Capital: Non Federal	-	1,250,300	1,250,300	#DIV/0!	NEW - 1 electric bus and associated charger (100% local funds) & driver barriers
CDBG Expense	-	93,750	93,750	#DIV/0!	NEW shelter match
Staff Travel Expense	-	25,000	25,000	#DIV/0!	NEW Staff travel expenses (Intermodal Station Project)
Interest Expense	-	1,620	1,620	#DIV/0!	NEW capital lease interest payments (Fitness Equipment)
Total Expenses:	35,142,718	43,019,464	7,876,746	22%	
Net Income From Operations:	760,025	1,027,344	264,900		

Attachment "A"

	Current Budget	Amended Budget
Select Expense Breakdown		
Membership, Dues, Subscriptions - 4201		
APTA	1,084	1,084
GFOA	570	570
CTAA (Community Transportation Association of America)	300	300
CTE (Center for Transportation & the Environment)	3,000	3,000
TASC (Transportation Association of South Carolina)	-	1,000
ACT, SHRM, Sam's Club, Costco, Chamber, COMTO, Procurement, Vista, Five Points, North Columbia, River District, Earlewood Neighborhood, Youth In Transportation, other organizations that benefit The COMET	15,316	15,316
Total	\$ 20,270	\$ 21,270
Select Expense Breakdown		
Board Member Expenses - 4210		
12 Monthly Meetings - Luncheon	4,500	4,500
Board Member Training	5,500	5,500
Total	\$ 10,000	\$ 10,000
Professional Contract Services - 4361		
Legal (Currently Burr Forman McNair) \$4,000 per month, plus special projects, plus consultant	63,000	223,000
Extra Attorneys (Currently Robinson Gray, Riley-Pope-Laney Attorneys)	75,000	115,000
Trillium Support for GTFS	9,000	12,000
AC Transit Hydrogen Training	10,000	-
Engineering, Design, Environmental and Surveying	350,000	350,000
Central Midlands Council of Governments Planning Projects	100,000	100,000
Public Relations (Chernoff) \$225.00 per hour	85,000	85,000
CTE Hydrogen Project Management	25,000	43,000
Financial Audit (Includes IAS-FD Audit)	21,250	25,250
EPC Hydrogen Station Development	25,000	1,500
IT Manager (Currently iT1 Solutions)	66,000	66,000
Lobbyist for State Legislation Change (uses miscellaneous revenues)	60,000	60,000
Able-SC (ADA Eligibility) contract rate	48,660	48,660
Mobility Management Program (Able-SC) Includes Mobility Management Specialist	73,358	73,358
Community Outreach Consultant/Customer Satisfaction Survey	60,000	35,000
Safety Plan Consultant - RLS & Associates	54,519	47,358
Triennial Review Consultant Support	50,000	50,000
Microtransit App Support	25,000	25,000
Other contractors for special projects (Federal Lobbying, APCs, etc.)	50,000	50,000
Total	\$ 1,250,787	\$ 1,410,126

Attachment "A"

Telecommunications - 4383		
Verizon Wireless: 1 Cellphone & 10 iPads w/ data plan	8,000	8,000
AT&T: cell phones (8 employees); wi-fi (Administration, COMET Central, Buses); Trapeze tablets (25 buses)	84,000	84,000
DirectTV	600	600
Segra: Administration Internet Provider	14,400	14,400
Misc.	500	17,500
Total	\$ 107,500	\$ 124,500
Security - 4509		
Columbia Police Department - 6 a.m. to 10 p.m., 363 days times \$35.00 per hour (16 hours a day + 12 hours a day)	355,740	355,740
City Center Partnership- Yellow Shirt Ambassador & Homeless Outreach	55,000	55,000
Contracted Security for Facility - 9 p.m. to 5 a.m. times \$30.00 per hour (8 hours a day) 365 days a year and COMET Central - 4:30 a.m. to 11:30 p.m. times \$30.00 per hour (19 hours a day) 363 days a year.	294,510	294,510
Richland County Sheriff - 6 a.m. to 6 p.m., 363 days times \$45.00 per hour (12 hours a day)	196,020	196,020
Cayce Police Department - 9 a.m. to 6 p.m., 104 days \$42.50 per hours (3 hours a day, four days a week)	79,560	79,560
Total	\$ 980,830	\$ 980,830
Contract Operator		
Fixed Route Fixed - Monthly	4,279,449	4,279,449
Fixed Route Variable (175,000)	9,471,075	9,471,075
DART Fixed - Monthly	1,523,065	1,523,065
DART Variable (35,000 ADA & 15,000 Flex Route)	2,231,623	2,231,623
Contingency for incentives, etc.	463,636	463,636
Total	\$ 17,968,848	\$ 17,968,848

<i>Actual YTD</i>	<i>Budgeted YTD</i>	<i>Variance (\$)</i>	<i>Annual</i>
	<i>(\$)</i>		<i>Budgeted</i>
<i>Actual YTD vs</i>			
<i>12/31/2020</i>	<i>Budget YTD</i>	<i>Amount</i>	
<i>Acct Number</i>	<i>Acct Description</i>		
	Admin Misc: Office Supplies, Fines, Taxes, etc.	39,323.35	26,500.02
	Employee Training & Development (Fed & Non Fed)	27,806.70	15,625.02
	Diesel & Vehicle Fuel	344,491.05	224,541.48
	Federal Expense: ADP Software ACQ & Maint	333,248.65	156,250.02
	Insurance - Vehicle	17,694.40	313.02
	Telecommunications	64,608.08	53,749.98
	Furniture, Fixtures, & Equipment < \$5000	47,749.97	4,999.98

*Actual YTD vs Annual
Budget*

<i>(\$)</i> of Budget <i>remaining</i>	<i>(%)</i> of <i>Budget</i>
13,676.69	74%
3,443.34	89%
104,591.91	77%
(20,748.61)	107%
(17,068.36)	2826%
42,891.88	60%
(37,750.01)	478%