



3613 LUCIUS ROAD. • COLUMBIA, SC • 29201
WWW.CATCHTHECOMET.ORG • (O) 803.255.7133 • (F) 803.255.7113

Central Midlands Regional Transit Authority

FINANCE COMMITTEE AGENDA

SPECIAL CALL MEETING

Tuesday, December 8, 2022

10:00 a.m.

3613 Lucius Road, Columbia, SC, 29201
Conference Room A (Large) – 2nd Floor

Prior to entering the meeting, please turn all electronic devices (cell phones, pagers, etc.) to a silent, vibrate or off position.

OFFICERS

Dr. Robert Morris, Chair (Richland County Legislative Delegation)
Rep. Leon Howard (Richland County Legislative Delegation)
Mike Green (West Columbia)

Andy Smith (Forest Acres)
Christopher Lawson (Richland County)

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1. CALL TO ORDER AND DETERMINATION OF QUORUM
 2. ADOPTION OF AGENDA Page(s) 1-2
 3. DISCUSSION AND ACTION ITEMS
 - A. Approval of NOLO bus project purchase order – M. Ransom Page(s) 3-8
 - B. Approval of Change Order New Age security rate increase – L. DesChamps Page(s) 9-10
 4. LEGAL/CONTRACTUAL/PERSONNEL (may require executive session)
 - C. Continuation of contractual matter relating to the cost of providing paratransit services – RATP Dev Page(s) verbal
 5. ADJOURN

All items on this agenda are subject to action being taken by the Committee.

**Agenda order is subject to change.*

*** Documents provided quarterly*

GENERAL INFORMATION ABOUT BOARD COMMITTEE MEETINGS: The COMET will provide all reasonable accommodation for persons with disabilities to participate in this meeting. Upon request to the Administrative & Customer Service Specialist, The COMET will provide agenda materials in appropriate alternative formats, or disability-related modification or accommodation, including auxiliary aids or services, to enable individuals with disabilities to participate in public meetings. Requests should be sent to The COMET by mail at 3613 Lucius Road, Columbia, SC 29201, by fax at (803) 255-7113, or by e-mail to info@catchthecomet.org. For language assistance, interpreter services, please contact (803) 255-7133, 711 through the Relay Service. Para información en Español, por favor llame al (803) 255-7133.

Catch The COMET to the Meeting! Route 6 and DART serve the facility. Visit www.catchthecomet.org or call (803) 255-7100 for more details.

Upcoming Meeting Dates:

Board of Directors Meeting

Wednesday, *December 14, 2022* @ 12:00 p.m.

Lowell C. Spires, Jr. Regional Transit Facility
3613 Lucius Road
Columbia, SC 29201
Conference Room A (Large)



Requisition Form

Requestor: Michelle Ransom

Date Requested: 12/1/2022

The item below is planned to be purchased - Please check one box

One Time	<input checked="" type="checkbox"/>	Bi-Weekly	<input type="checkbox"/>	Monthly	<input type="checkbox"/>	Quarterly	<input type="checkbox"/>	Semi-Annually	<input type="checkbox"/>	Annually	<input type="checkbox"/>
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Vendor: New Flyer

Quote Number: Low/No Emissions Grant (SC-2022-045)

Item(s) requested:

Item #	Description	Quantity	Price/Per Unit	Total Cost
FCEB	Hydrogen Fuel Cell Bus	2	\$ 1,212,899	\$ 2,425,798
BEB	Battery Electric Bus	2	\$ 972,389	\$ 1,944,778
Heliox Charger	Charger for BEBs	1	\$ 127,314	\$ 127,314
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -

Tax (if applicable) _____
 Total \$ 4,497,890

Were items paid via Credit Card Yes _____ No x

Requestor's signature Michelle Ransom

Supervisor's signature _____

Executive Director's signature _____
(required over \$10,000) (over \$100,000.01 Board approval required-see next page)

Does Vendor require PO Yes No
 Is this purchase Federally Funded Yes No
 If YES a PO is required

PO will be emailed to Requestor

Requisition Form

For use by Procurement - Grant - Accounting ONLY

Type of procurement	RFP <input type="checkbox"/>	RFQ <input type="checkbox"/>	IFB <input type="checkbox"/>	Sole Source <input checked="" type="checkbox"/>	Vendors named in original grant application
Non Federal Funds Funds			Federal Funds		
*Micro Purchase less than < \$10,000.00 <input type="checkbox"/>			less than < \$10,000.00 <input type="checkbox"/>		
			<i>*May or may not involve quotes</i>		
**Small Purchases **\$10,000.01 - \$100,000 <input type="checkbox"/> <i>3 written quotes</i>			\$10,000.01 - \$250,000 <input type="checkbox"/> <i>3 telephone quotes</i>		
			<i>Are quotes attached?</i>		
NOTE: Buy America requirement, small purchase requirement is \$10,000.01-\$150,000					
*** Large Purchases purchase over \$100,000.01 <input type="checkbox"/>			purchase over \$250,000.01 <input checked="" type="checkbox"/>		
			<i>(must have board approval)</i>		
			Date of board approval _____		
			<i>Advertise in SCBD</i>		
			Date advertised in SCBD <u>N/A - Vendors named in original grant application</u>		
Grant eligible	No <input type="checkbox"/>	Yes <input checked="" type="checkbox"/>	(must have PO issued)		Grant information <u>SC-2022-045</u>
DBE participation	No <input checked="" type="checkbox"/>	Yes <input type="checkbox"/>	SCDOT Certified _____		
New Vendor?	No <input checked="" type="checkbox"/>	(stop here)	Yes <input type="checkbox"/>	If yes, W9 requested/received? _____	



NEW FLYER OF AMERICA

November 7, 2022

Michelle Ransom
 Director of Technology
 Center for Transportation and the Environment
 730 Peachtree Street, Suite 450
 Atlanta, GA 30308

Re: Proposal for the Heavy Duty Electric buses (2 x 35' XE35 and 2 x 40' XHE40) and Depot Charger

Dear Ms. Ransom,

New Flyer of America inc., (New Flyer) is honored to have the opportunity to submit the proposal to The Central Midlands – COMET for the purchase of two (2) Heavy Duty 35' Electric buses and two (2) 40' next-generation Fuel Cell-Electric buses, and 1 x Depot Charger.

New Flyer endeavors to build on its relationship with The COMET and is best positioned to serve as the strategic partner in offering sustainable, efficient, connected, multi-modal transportation. New Flyer has been pioneering in the development of fuel cell-electric powered transit vehicles and has maintained a leading edge through its strategy of continuous improvement.

New Flyer's full suite zero-emission mobility solutions – including our zero-emission battery-electric Xcelsior CHARGE NG™ and/or fuel-cell electric Xcelsior CHARGE H2™ buses, New Flyer Connect® over-the-air analytics technology, Vehicle Innovation Center (or "VIC") workforce development and training, and comprehensive infrastructure services will best position The Central Midlands - COMET to deploy sustainable, efficient, and connected mobility while supporting continuous workforce development to drive the new mobility era. First, some background on our team.

The proposed buses will be built as per SR 2578(Diesel) with the exception of propulsion-related items.

VEHICLE PRICING

- New Flyer Xcelsior CHARGE NG™ (XE35, PROPULSION,): **\$972,389/Bus**
- New Flyer Xcelsior CHARGE H2™ (XHE40, LENGTH, PROPULSION,): **\$1,212,899.00/Bus**

Note that changes to vehicle configuration are subject to pricing changes. All prices are stated in \$USD and are valid if buses are manufactured in 2023.

INFRASTRUCTURE AND CHARGER PRICING

- Option 1: 1 x ABB HVC Depot Charger (150kWh, 1:2): **\$151,944/ Depot Charger**
- Option 2: 1 x Heliox Flex Charger (180kWh, 1:2) : **\$127,314/ Depot Charger**
- Above prices include the 2 years warranty provided by New Flyer.

Pricing for New Flyer Infrastructure Solutions™ will be finalized upon a New Flyer site visit to your facility and charging venues, after which time a confirmed detailed pricing quote and scope of work will be prepared and provided for each project upon Low-No award.

Assumptions and exclusion are included in the Infrastructure and Charger Proposal Section.

Charger pricing does not include engineering, design, or construction. Additional details are included in the Infrastructure and Charger Proposal Section.

All prices are stated in \$USD and are valid if the project is completed in 2023.



NEW FLYER OF AMERICA

We would like to highlight key elements of our proposal:

Warranty: New Flyer exceeds the industry standard warranties in many areas such as our 5 year / 300,000 miles axle warranty (standard warranty is 2 years) and our 3 years / 150,000 miles multiplex warranty (standard competitor warranty is 1 year / 50,000 miles).

Training: New Flyer Training is an organization within the New Flyer Customer Services group, a division of New Flyer Industries. As a part of the leading manufacturer of heavy-duty transit buses in the United States and Canada, we have access to top design, engineering, propulsion technology, and electrical systems professionals. This allows us to offer the service and expertise to maximize the lifetime value of your fleet. Please note that optional training is not included in the bus price.

Publications: The New Flyer Publications team combines extensive, hands-on technical experience with exceptional writing, illustrating, and publishing skills to create the industry's benchmark in maintenance manuals. They supply accurate information in a timely manner, assisting the customer in the performance of proper bus maintenance, which adds to the overall reliability and lifetime value of each New Flyer bus on the road. Please note that publications are not included in the bus price.

Tooling and Diagnostics: Please note that tooling and diagnostics are not included in the bus price.

Delivery Proposal: New Flyer is proposing a complete delivery by Q1 of 2023 based on a receipt of a Notice to Proceed within 30 days of this submission. Please note that delivery is included in the bus price.

We thank you for the opportunity to submit proposal and support The Central Midlands – COMET's pursuit of sustainable mobility. Please contact Adrian Graca at, Business Segment Director, at (204) 224-6759 or via email at Adrian_Graca@newflyer.com for any correspondence relating to our proposal.

Sincerely,

NEW FLYER OF AMERICA INC.

Adrian Graca

Business Segment Director,

P (204) 224-6759

Adrian_Graca@newflyer.com

CC: Chris Dabbs – Regional Sales Manager
Nicole Robertus – Technical Sales Manager

xcelstor CHARGE H2™

Fuel cell-electric and zero-emission.



Extended range.

New Flyer fuel cell technology is a unique and innovative way to obtain extended-range operation similar to existing transit vehicles using a fully zero-emission solution.

Save **85-135 tons of greenhouse gases per year** from tailpipe emissions per year compared to a diesel bus.



Robust Design

Built on the proven Xcelstor® platform, the Xcelstor CHARGE H2™ utilizes the same robust electric propulsion system as the Xcelstor CHARGE™ battery-electric bus, featuring industry-proven Siemens and ZF components.



Eco Friendly

Hydrogen is clean, abundant, and can be reformed into hydrogen from natural gas (methane) or created from renewable sources such as wind or solar energy through electrolysis.



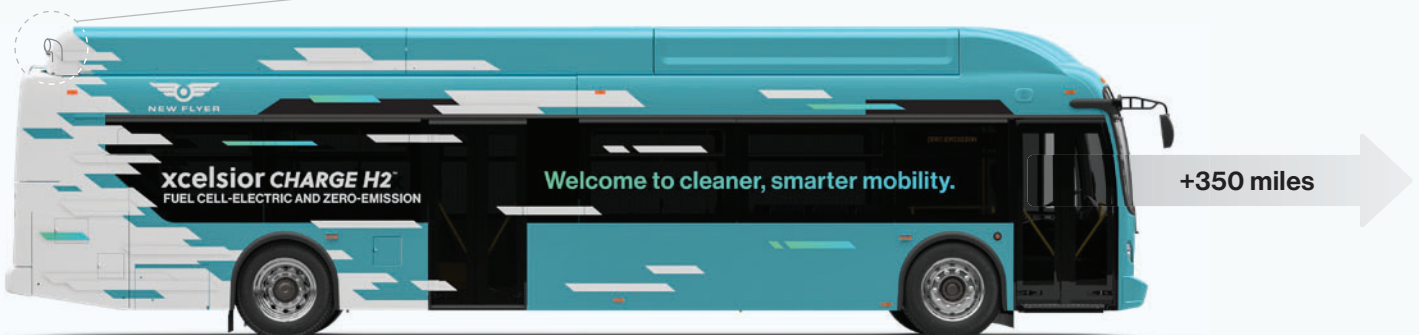
Extended Range

The Xcelstor CHARGE H2™ can travel up to 350 miles on a single refueling and requires no off-board electric recharging.



Clean
The only output from the tailpipe is water vapor.

Fuel Cell-Electric



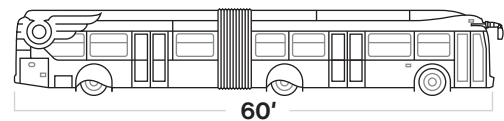
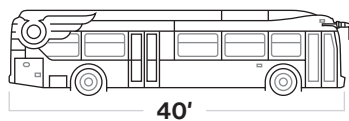
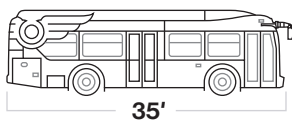
xcelstor *CHARGE NG*[™]

Our next generation, battery-electric, zero-emission bus.



Xcelstor CHARGE NG[™] is New Flyer's next generation battery-electric, zero-emission bus. It is lighter, simpler, has longer range with better energy recovery and is smart city capable – making it the most advanced electric bus on the market.

Available in 3 Lengths



Three distinct technology advancements to deliver a high-performance bus.



High-Energy Batteries

Next generation high-energy batteries.



Battery Packaging

Advanced protective battery packaging designed for easy installation and streamlined maintenance.



Traction Propulsion System

A new lightweight electric traction propulsion system with up to 90% energy recovery.

NEW AGE PROTECTION Incorporated

New Age Protection, Inc.
6554 Loisdale Court, Suite 1000
Springfield, Virginia 22150

November 10, 2022

Mr. Leroy Deschamps
The Comet
3613 Lucius Road
Columbia, SC 29201

Re: Armed Security Guard Services

Dear Mr. Deschamps,

New Age Protection, Inc. (New Age and EdRush Consulting and Development Group, LLC (Edrush CDG) (hereinafter know as contractor/Team New Age) shall supply Armed Security Guard support on a daily basis per conversations with Ms. Jackie Bowers and a designated representative to be determined at time of the contract award addendum. The addendum to increase the security guard's manpower. The proposed start date would be February 1, 2023. Team New Age will provide two-Armed Security Guards for the Transit Station on every shift.

For the last year Team New Age has fought the inevitable request for a price increase adjustment. However, Due to the rapid rise in labor, operating cost, and especially the change in salary from our competitors in our industry as well as others, we find it necessary to increase the Armed Security Service charges to our contract. I write to The Comet today with a request for a Price Adjustment increase for our Armed Security Services Contract. Team New Age is requesting a price adjustment to provide a more competitive pay rate for our security officers, to alleviate turnover, and most importantly to provide The Comet the most qualified and professional officers to protect and serve their customers and community.

Our current hourly charge of \$22.40 for these is inadequate. The cost of uniform, trainings, updating equipment, certifications, supplies, and maintaining professional security officers have made it necessary to request a price increase for our current security contract.

To provide The Comet the best possible service and the highest level of professional officers. We find it necessary to increase the security hourly charge by \$17.00 (\$39.40), this new rate will allow us to give our current officers pay increases and hire new officers at a more competitive rate, offer more employee incentives to include: night and weekend differential, bonuses, paid time off, etc.



6564 Loisdale Court, Suite 1000
Springfield, VA 22150
DCJS License: #11-4258
School: #88-1513

Phone: (703) 924-3057
Fax: (703) 924-3541
Web: www.new-age-inc.com

NEW AGE PROTECTION Incorporated

We are dedicated to providing the best service possible for your security needs. We value your business and will do everything in our power to make this dedication reality for you.

Please, take this request into consideration and I look forward to hearing from you.

Kindest Regards,



Keena Edwards
Vice President of Business Development



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